

JONATHAN R. SAMPLE

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City, State 54321



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SENIOR EXECUTIVE MANAGER

- STRATEGIC & GROWTH-FOCUSED RENEWABLE FUELS LEADER –
PROVEN ABILITY TO MAXIMIZE PROFITS AND ROI WHICH ENSURE SUCCESSFUL START-UPS.

SPAN OF EXPERTISE

- Financial Evaluation
- Ethanol Start-Up
- Project Feasibility Studies
- Project Management
- Raising Investment Capital
- Business & Strategic Plans
- Team Leadership
- Fatal Flaw Analysis
- Financial Modeling
- Complex Business Analysis

- **Concept-to-execution leader with 100% success rate** for constructed plants completed on-time, under budget, and still in operation.
- Established a reputation as a **vital player in the renewable energy** industry by providing leadership and services that have been integral to the industry's growth and progress.
- **Business development & funding expert**, with proven results forming strategies for long term business success.

"Jon's multifaceted understanding of business, especially early development-stage enterprises, along with his leadership in managing the many tasks required to complete a goal, on time, has provided our company with very valuable direction and service. His entrepreneurial spirit makes him a pleasure to work with."

– Jackson P. Smith, VP Operations, Wall Street Capital, Inc.

LEADERSHIP CAREER OVERVIEW

SAMPLE & COMPANY RENEWABLE ENERGY

City, ST ■ 1993 – Present

President & CEO

Lead development of large scale renewable fuels projects worldwide including ethanol, algae, biomass, biodiesel, and wind projects. Expertise includes conducting feasibility studies, preparing business plans, organizing equity, structuring and negotiating debt with public and private financing organizations, as well as managing projects. Successfully coordinate the entire lifecycle of renewable energy start-up projects from conceptualization to construction.

■ Business Development & Funding

- Prepared business plan and provided recommendations for debt and equity financing for the **opening of a \$27 million ethanol plant**. Updated business plan and designed agenda to secure additional financing for expansion of the plant to 11 million gallons/year.
- **Turned-around start-up ethanol project** in City, ST which had been halted mid-construction. Analyzed assets, obligations and debt terms, reorganized plant structure, reallocated financing and secured new investor to successfully finish plant construction. Central State Ethanol Corp. is still in operation today as a 21 million gallons/year ethanol plant.

■ Industry Leadership

- Selected to participate in the **United States Department of Energy's** (DOE) Road Mapping Workshop, designed to develop the United States strategy for algal based renewable fuels (2007).
- Invited to attend a brainstorming session with **President Obama's Energy and Environment Transition Team** (2010).
- Developed and planned the **first Renewable Fuels Summit**; continued as an annual summit which currently includes up to 700 attendees from more than 25 countries worldwide.



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■ Feasibility Studies & Master Planning

- Conducted research to determine **top 10 locations in the United States to construct ethanol facilities** on behalf of E85, Inc. Analyzed availability of feedstock, access to markets, cost and availability of resources, public support and local competition and wrote comprehensive report.
- Developed the feasibility study and oversaw project development for Example Energy, LLC, a 55 million gallon/year ethanol facility in City, State. Selected technology, hired contractors, assisted with permit filing, and developed power, water and heat strategies.

■ Project Oversight

- Built an **extensive network of contacts** throughout the renewable fuels industry. Developed strong working relationships with highly qualified construction firms and reputable banks.
- Led the start-up of a \$20 million, 13 gallon/year ethanol plant in City, State. Raised more than \$7 million in equity primarily from local farmers including up to 160 investors. Managed construction project to **ensure on time and under budget delivery**. Plant operating successfully today as Bioenergy -City and has been expanded to a 50 million gallon/year plant.
- Conducted initial studies and hired as project coordinator for the opening of one of the first non-Midwest ethanol plants in the US, Place County Ethanol, LLC. The successful 55 million gallon/year plant became operational in 2007. Developed business plans, performed public relations, and **raised more than \$22 million in equity**.

■ Public Speaking

- **Renowned national speaker** on a variety of topics affecting the renewable fuels industry, with a recent specialization in algae energy options and technologies (see Public Speaking Addendum for full list).

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ADDITIONAL EXPERIENCE

Started, financed, built and managed a successful CPA firm; sold to a local financial in 2004.

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EDUCATION & CREDENTIALS

- **Bachelor of Science (B.S.) Degree in Accounting** ■ Sample State University; City, ST
- **Certified Economic Development Financing Professional** ■ The National Development Council
- *Emphasis:* Business Credit Analysis, The Art of Deal Structuring, & Real Estate Finance

PROFESSIONAL AFFILIATIONS

- **Founding Board Member** Sample BioScience Inc. ■ Since 2009
- **Member** Biotechnology Industry Organization ■ Since 2009
- **Board of Directors and President**..... Biofuels Corporation ■ Since 2008
- **Board of Directors and Founding Member**..... Renewables Organization ■ Since 2008
- **Technical Advisory Committee** Coordinated Capital ■ Since 2008
- **Founding Co-Sponsor** Sample Renewable Summit ■ 2007-2008
- **Member** City Economic Development ■ Since 2006
- **Board of Directors** Sample Renewables Inc. ■ Since 2006
- **Member** National Council on Renewable Fuels ■ Since 2005
- **Governor Appointee** State Biodiesel Task Force ■ Since 2003

